

2022.3



Summary Report

 ENOMOTO Co.,Ltd.



Consolidated Balance Sheets(summary)

(Million yen)

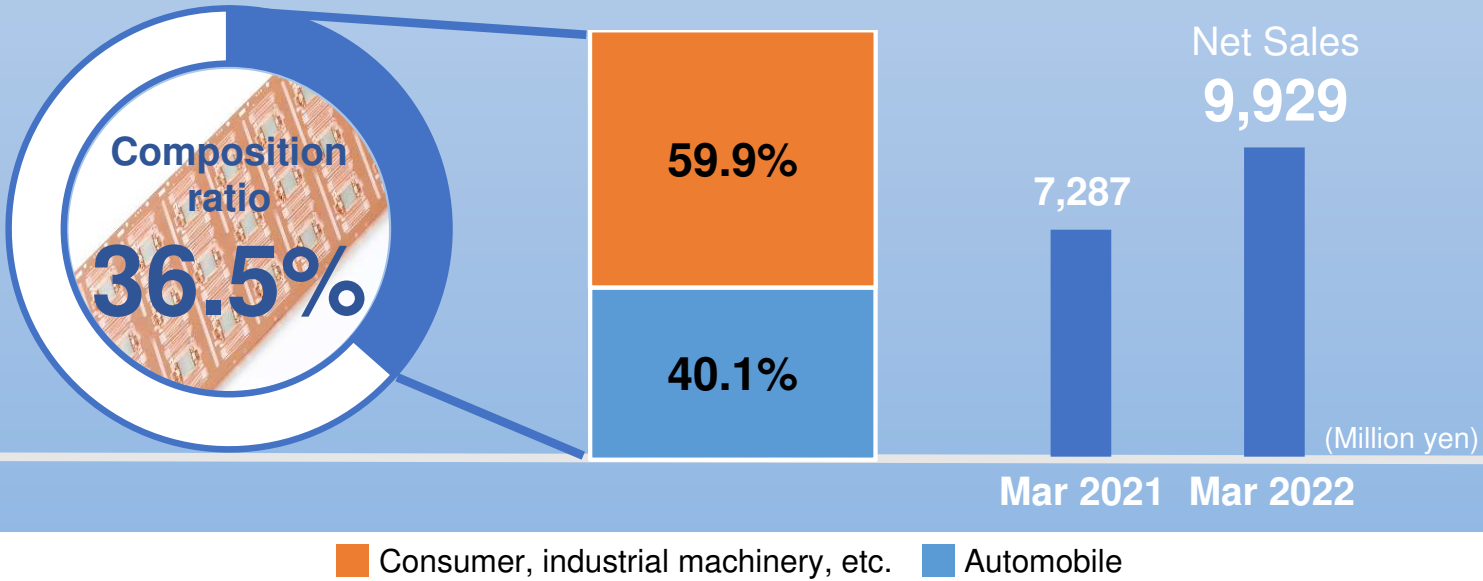
	As of 31 Mar 2021	As of 31 Mar 2022
Assets		
Current assets	14,143	17,006
Non-current assets	11,433	13,167
Property, plant, and equipment	10,222	11,861
Intangible assets	189	374
Investments and other assets	1,021	931
Total assets	25,577	30,174
Liabilities		
Current liabilities	7,277	9,114
Non-current liabilities	1,560	2,430
Total liabilities	8,838	11,545
Net assets		
Shareholder's equity	17,191	18,218
Share capital	4,749	4,749
Capital surplus	5,082	5,082
Retained earnings	7,508	8,641
Treasury shares	(148)	(255)
Accumulated other comprehensive income	(467)	395
Share acquisition rights	15	15
Total net assets	16,739	18,628
Total liabilities and net assets	25,577	30,174

Consolidated Statements of Income(summary)

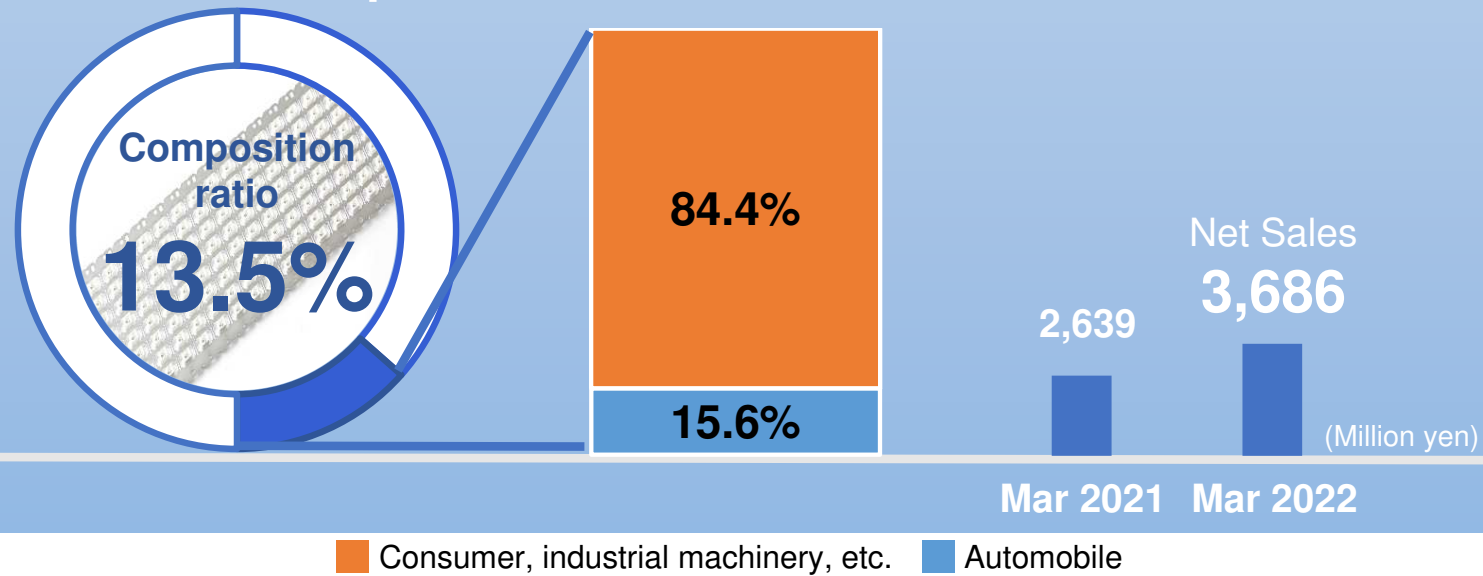
(Million yen)

	As of 31 Mar 2021	As of 31 Mar 2022
Net sales	22,999	27,250
Cost of sales	19,183	22,788
Gross profit	3,815	4,462
Selling, general and administrative expenses	2,252	2,449
Operating profit	1,563	2,012
Non-operating income	117	152
Non-operating expenses	118	110
Ordinary profit	1,561	2,054
Extraordinary income	13	51
Extraordinary losses	117	22
Profit before income taxes	1,457	2,083
Income taxes - current	276	377
Income taxes - deferred	(308)	159
Total income taxes	(31)	537
Profit	1,489	1,545
Profit attributable to owners of parent	1,489	1,545

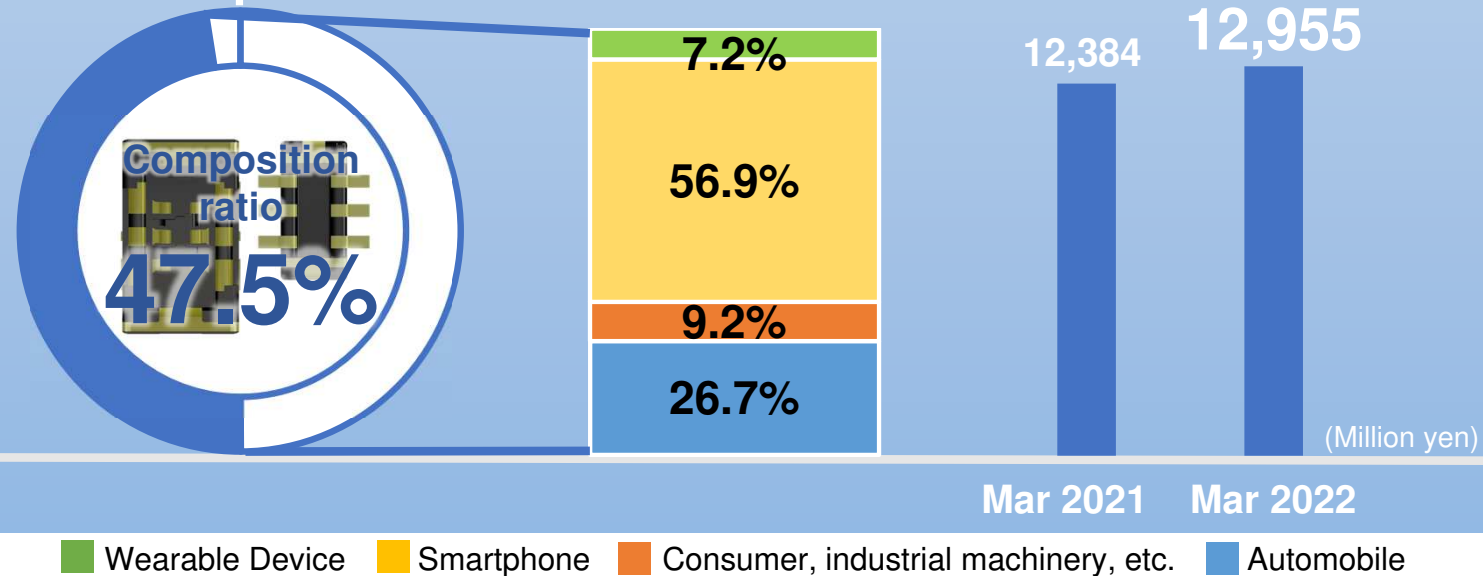
Lead frame for IC / Transistor



Lead frame for opto-electronic devices



Connector parts



Others : Net Sales 679 million yen (Decreasing 2.5% - YoY) This item group is mainly for relay parts.

Lead frame for IC / Transistor

Net Sales 9,929 million yen (Increased 36.3% - YoY)

This item group is mainly for automobiles and consumer equipment. The demand for this group have begun to recover from the latter half of the previous consolidated fiscal year. The demand for power semiconductors is still strong because of the progress of EV, the development and spread of ADAS technology, DX/GX and social innovations in other fields..

Lead frame for opto-electronic devices

Net Sales 3,686 million yen (Increased 39.7% - YoY)

This item group is mainly for LED.

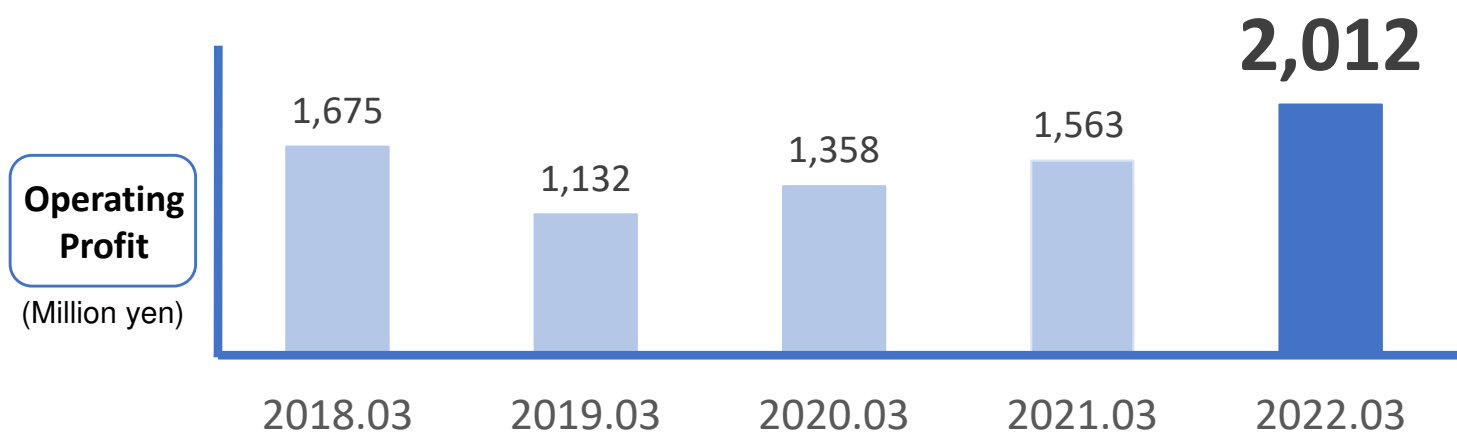
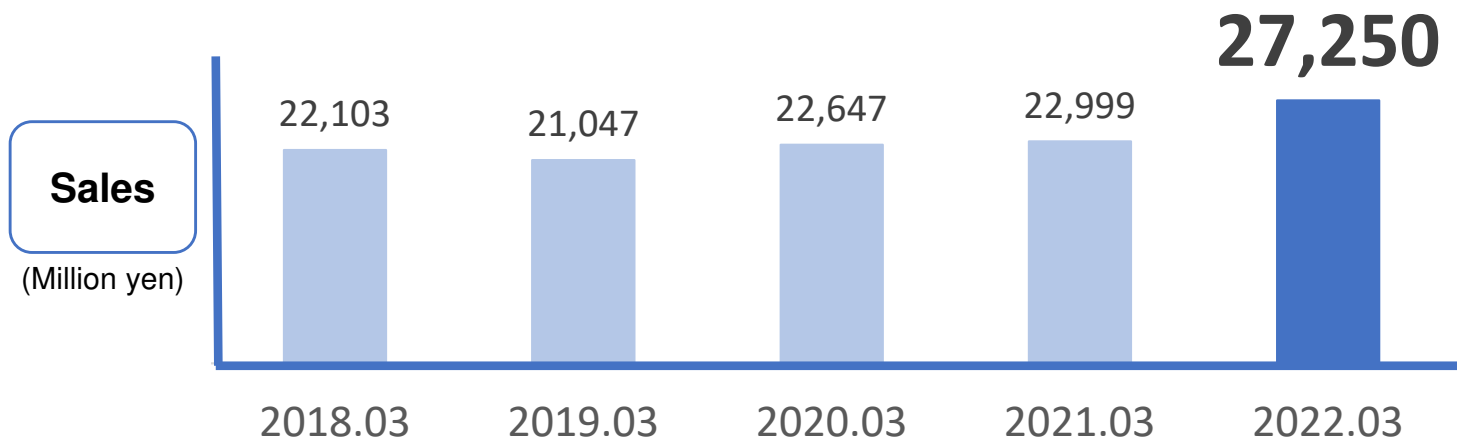
The demand is increased because of overseas transportation infrastructure and outdoor displays for advertising purposes.

Connector parts

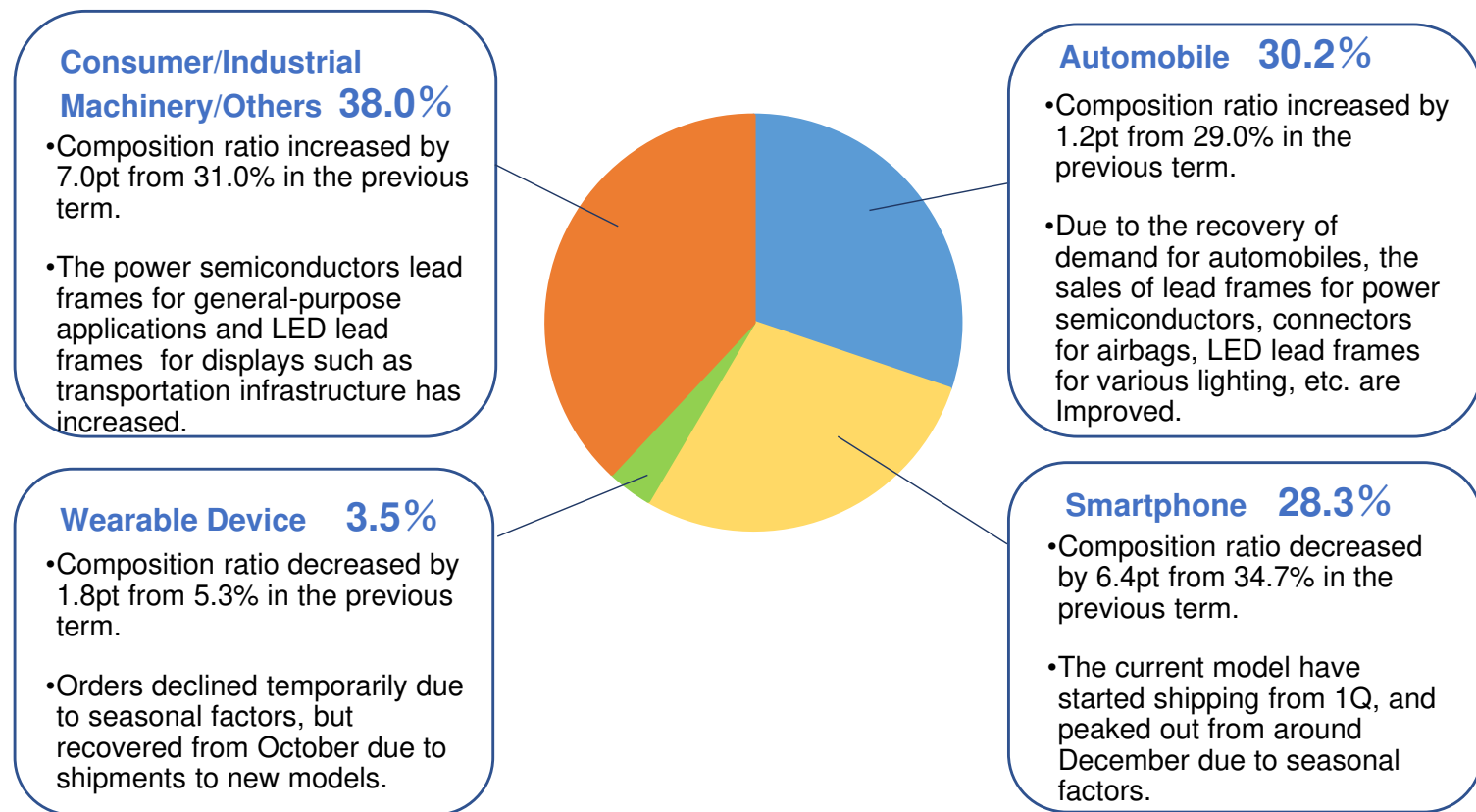
Net Sales 12,955 million yen (Increased 4.6% - YoY)

This item group is mainly for automobiles and mobile terminals.

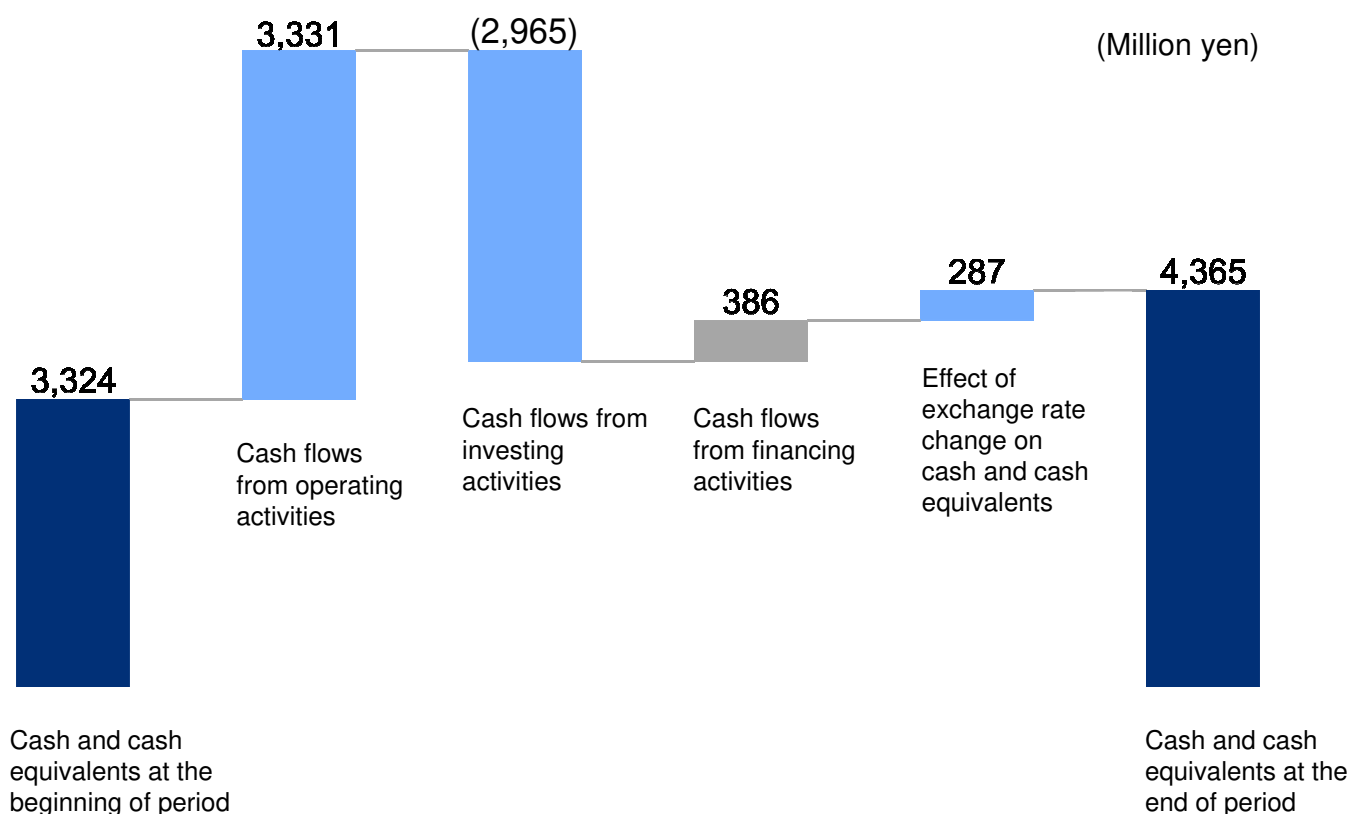
The demand for smartphones peaked out, while sales for wearable terminals recovered. The demand for automobiles parts also remained firm.



Sales composition ratio of mass-produced products by application



Consolidated Statement of Cash Flows(summary)



The status of Cash Flows

Cash and cash equivalents (hereinafter referred to as “Cash”) was 4,365 million yen at the end of the fiscal year ended 31 March 2022. (1,040 million yen more than the previous fiscal year.)

Due to the increase in operating income, operating cash flow increased by 825 million yen from the previous fiscal year.

Investment cash flow decreased by 2.96 billion yen due to expenditures associated with the expansion of the Tsugaru factory, but free cash flow remained positive at 360 million yen.

Date	Event
April 1967	Enomoto Manufacturing Co., Ltd. is established in Sagamiko-machi, Tsukui-gun, Kanagawa Prefecture (currently Midori-ku, Sagami-hara City, Kanagawa Prefecture) for the purpose of manufacturing precision molds and processing press parts using those molds for electronic components.
December 1969	The Uenohara Factory is established in Uenohara-machi, Kitatsuru-gun, Yamanashi Prefecture (currently Uenohara City, Yamanashi Prefecture) to expand the business.
March 1973	The headquarters is relocated from Sagamiko-machi, Tsukui-gun, Kanagawa Prefecture to Uenohara-machi, Kitatsuru-gun, Yamanashi Prefecture.
April 1987	The Enzan Factory is established in Enzan City, Yamanashi Prefecture (currently Koshu City, Yamanashi Prefecture) with the aim of expanding the sales of LED lead frames and increasing the efficiency of mold component processing.
July 1990	The company changes its name from Enomoto Manufacturing Co., Ltd. to Enomoto Co., Ltd.
November 1990	Registers over-the-counter with the Japan Securities Dealers Association.
June 1991	Tsugaru Enomoto Co., Ltd. is established in Goshogawara City, Aomori Prefecture.
March 1995	The Iwate Factory is established in Otsuchi-cho, Kamihei-gun, Iwate Prefecture.
August 1995	The Uenohara Factory is relocated to the grounds of Uenohara Industrial Park.
October 1995	Enomoto Philippine Manufacturing Inc. is established in the Republic of the Philippines. (Currently a consolidated subsidiary)
August 1997	Iwate Enomoto Co., Ltd. is established and the Iwate Factory's business is transferred.
November 2000	Enomoto Hong Kong Co., Ltd. is established in the Hong Kong Special Administrative Region of the People's Republic of China. (Currently a consolidated subsidiary)
January 2001	Zhongshan Enomoto Co., Ltd. is established in Zhongshan, Guangdong Province, People's Republic of China. (Currently a consolidated subsidiary)
April 2003	The headquarters address is changed to 8154-19 Uenohara, Uenohara-machi (currently 8154-19 Uenohara, Uenohara City, Yamanashi Prefecture).
April 2004	Acquires the subsidiaries, Tsugaru Enomoto Co., Ltd. and Iwate Enomoto Co., Ltd., and establishes the Tsugaru Factory and the Iwate Factory.
December 2004	Cancels registration as an over-the-counter company with the Japan Securities Dealers Association and lists its shares on the JASDAQ Securities Exchange (currently the JASDAQ Market of the Osaka Securities Exchange).
July 2013	The company is listed in the Tokyo Stock Exchange JASDAQ (Standard) following the merger of the Tokyo Stock Exchange and the Osaka Securities Exchange.
December 2015	Constructs Cavite Factory No. 2 for Enomoto Philippine Manufacturing Inc., located in the Province of Cavite in the Philippines, to increase production capacity.
December 2017	Changes the market listing from the Tokyo Stock Exchange JASDAQ (Standard) to the Second Section of the Tokyo Stock Exchange.
November 2018	The company is listed in the First Section of the Tokyo Stock Exchange.

Trade name	ENOMOTO Co., Ltd.
Establishment	April 1967 (Founded July 1962)
Securities code	6928 (Tokyo Stock Exchange)
Headquarters location	8154-19, Uenohara, Uenohara City, Yamanashi, Japan
Capital	JPY 4,749 million
Business description	<ol style="list-style-type: none">1. Manufacture of various semiconductor components and electronic components2. Development, design, and manufacture of various precision molds, automatic mechanical equipment, etc.
Telephone number	+81-554-62-5111
Consolidated subsidiaries	ENOMOTO PHILIPPINE MANUFACTURING INC. ENOMOTO HONG KONG Co., Ltd. ZHONG SHAN ENOMOTO Co., Ltd.